



Mr. Oil Drop

Manitoba Association for Resource Recovery Corp.

MARRC 2020 ANNUAL REPORT

THE FINE ART OF THE WILDERNESS

A legacy of diverse and pristine wilderness for us and future generations to cherish and protect.

Beyak Lake, Manitoba

Photo by Mike Karakas

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Annual General Meeting

Wednesday, April 28, 2021

10:00 am

SARRC Hosting.

Will be conducted virtually by conference call

Overview of MARRC

The Manitoba Association for Resource Recovery Corp. (MARRC) is a non-profit corporation established in 1997 by manufacturers and marketers of lubricating products in Manitoba. Its mandate is to develop, implement and administer a cost-effective, sustainable, user-financed, province-wide stewardship program for used oil, used oil filters and used oil containers.

MARRC was incorporated under The Corporations Act of Manitoba on April 1, 1997. It operates in accordance with a Letter of Approval issued by Manitoba Environment on February 26, 1998 under Section 7 of the “Used Oil, Oil Filters and Containers Stewardship Regulation” of the Waste Reduction and Prevention Act.

Further to earlier approvals of 5 year terms, MARRC received a letter of approval dated September 25, 2013, from the Minister of Conservation extending the Stewardship Plan term for an additional five years to December 15, 2017.

On May 1, 2011 the Corporation was also approved to operate the Used Antifreeze Stewardship Program by the Minister of Conservation. The Used Antifreeze Stewardship Program commenced operation August 1, 2011. The approval from the Minister of Conservation expires December 31, 2016. On October 22, 2015, the Minister approved an extension to the “Condition of Approval”. This approval expires on December 15, 2017. The Corporation submitted Applications for Renewal for both the Used Lubricating Products Stewardship Program and The Antifreeze Stewardship Program in August of 2017 and has received approval of these Applications from the Minister of Sustainable Development on July 26, 2018 through to June 30, 2023, with Diesel Exhaust Fluid containers included in the approval.

The Corporation derives revenue principally in the form of Environmental Handling Charges (EHCs) applied to the sale or consumption of selected lubricating and antifreeze products in Manitoba. The Corporation’s primary expenses are related to the:

- establishment and operation of a publicly-accessible network of licensed collection facilities for used lubricating and antifreeze products,
- payment of Return Incentives to companies licensed by the province and registered with MARRC to collect used lubricating and antifreeze products and transfer them to approved processors and end-users,
- payment of Processing Incentives to companies licensed by the province and registered with MARRC to recycle used lubricating and antifreeze products, and
- development and distribution of public education materials.

MARRC’s affairs are currently managed by a five-person Board of Directors drawn from the member companies of MARRC and from other stakeholder organizations, including a Director representing the Antifreeze industry.



**MINISTER OF
SUSTAINABLE DEVELOPMENT**

Legislative Building
Winnipeg, Manitoba, CANADA
R3C 0V8

JUL 26 2018

Mr. Ron Benson
Executive Director
Manitoba Association for Resource Recovery Corp.
35-1313 Border Street
Winnipeg MB R3H 0X4

Dear Mr. Benson:

I am pleased to issue an Approval to the Manitoba Association for Resource Recovery Corp. (MARRC) for the Manitoba Stewardship Program Plan for Used Oil and Antifreeze Products (the Program) effective July 1, 2018. This Approval will expire June 30, 2023, pursuant to Section 7(4) of the both the Used Oil, Oil Filters and Containers Stewardship Regulation and the Household Hazardous Material and Prescribed Material Stewardship Regulation (the Regulations) under the Waste Reduction and Prevention Act (WRAP Act).

This Approval is issued to MARRC under Section 7(2) of the Regulations and is subject to MARRC meeting the conditions as set forth in "Attachment A" of this letter, and which forms part of this Approval.

If I am not assured that MARRC is implementing or operating the Program substantially in accordance with its intent, or where I or my officials have concluded, based on relevant circumstances, that the Program or terms of this Approval, including "Attachment A: Conditions of Approval" should be reviewed, then pursuant to Section 7.1 of the Used Oil, Oil Filters and Containers Stewardship Regulation and Section 8 of the Household Hazardous Material and Prescribed Material Stewardship Regulation, new or additional conditions may be imposed as deemed appropriate so as to ensure that the environmental outcomes and regulatory requirements are fulfilled.

The Department intends to establish guidelines for third party assurance of non-financial information to be reported by all approved stewardship program operators in the Province of Manitoba. My officials in Manitoba Sustainable Development will work with MARRC to establish guidelines to provide the Manitoba government with a reasonable level of assurance that key performance measures of the Program are reported accurately.

It is a priority of this department that the Program provide convenient, province-wide accessibility to all Manitoba communities including Manitoba's northern, remote and First Nations communities. I expect MARRC to work collaboratively with other Producer Responsibility Organizations to maximize synergies and deliver program outcomes in a cost effective and efficient manner.

I will take this opportunity to remind you that under Section 10(1) of the Used Oil, Oil Filters and Containers Stewardship Regulation and Section 11(1) of the Household Hazardous Material and Prescribed Material Stewardship Regulation, as Minister, I have the authority to suspend or cancel the Approval of the Program at any time if there is a breach or contravention by MARRC as the operator of the Program, of either the WRAP Act or the Regulations or the conditions set forth in this Approval and, if applicable, subsequent amendments of this Approval.

Any notices to be provided to department officials pursuant to this Approval shall be submitted in writing to: Senior Manager, Waste Diversion and Recycling Unit, Manitoba Sustainable Development, Box 38, 200 Saulteaux Crescent, Winnipeg, Manitoba, R3J 3W3.

MARRC should submit their next application for renewal of this Approval by January 31, 2023 to allow adequate time for review and public consultations.

I look forward to the continued operation of the Program in the Province of Manitoba.

Yours sincerely,

A handwritten signature in blue ink, appearing to read 'R. Squires', is positioned above the printed name of the Minister.

Rochelle Squires
Minister

Attachment

c: Joe Casciano, Chair of the Board
Glen Holmes



Significantly Impacted by Covid-19 Restrictions

2019

Sampling Below

Highlights the Extent that will be back in place when the restrictions are lifted

APRIL

12-14 World of Wheels	18 Team up to Clean up - Grant Park Shopping Centre	20 Great Canadian Oil Change Main St. EcoDay
26-28 Rodarama		

MAY

11 East St. Paul Open House	26 Teddy Bear's Picnic
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JUNE

7-9 Transcona Hi Neighbour Festival & Parade	5-9 Brandon Exhibition	14 RM of St. Clements Open House
13 RM of St. Andrews Open House	7-8 Niverville Fair & Parade	14-23 Wpg. Red River Exhibition
14-16 Steinbach Summer in the City	27 Portage & District Recycling Open House	29 Teulon Centennial Parade
28-29 Killarney Summer Fair & Parade	30-1 Osborne Village Canada Day	

JULY

1 Assiniboine Park Canada Day	5-6 Falcon Lake Fun Fest	6 Minnedosa Fun Fest & Parade
5-7 Portage Exhibition	14 Gimli Car Show	11-13 Carman County Fair
13-14 St. Pierre Frog Follies Parade	12-14 Selkirk Triple S Fair & Rodeo & Parade	18-21 Morris Stampede & Parade
27 Winnipeg Beach Boardwalk Days & Parade	26-28 Altona Sunflower Festival & Parade	26-29 Austin Thresherman's Reunion & Parade
23-24 Kids Fringe Festival		

AUGUST

1 Dauphin Annual Street Fair Dance	3-5 Gimli Icelandic Festival & Parade	9-11 Melita Banana Days
10 Melita Mud Bog Vehicle Demo Derby	11 Melita Cruisers Show and Shine	9-11 Winkler Harvest Festival & Parade
10 Portage la Prairie Potatoe Festival	14 Northern Association Trade Show	16-18 Hanover Ag Fair & Parade
17-19 Stonewall Quarry Days Parade	23-25 Morden Corn & Apple Festival & Parade	

SEPTEMBER

7 Sherbrook Street Fest	8 Garden City Car Show
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MARRC

**Awaiting approvals to
reconvene participation
in the schools**

**Expounding on the Merits of Recycling To Cherish and Protect
The Environment For Future Generations**



Highlights of 2020

MARRC Radio & Newspaper Media Partnerships

MARRC advertises in the Manitoba Association of Auto Clubs (MAAC) Event Guide, First Nations Voice, Manitoba Mining Review and The Leaf

- MAAC is recognized as the voice of collector car and specialty vehicle enthusiasts across Manitoba. This comprehensive Guide lists all car clubs and events that would have taken place in Manitoba. Over 50,000 copies are delivered throughout Manitoba to all Winnipeg Free Press Subscribers, car dealerships, doctor's offices, dental offices, uptown racks, MAAC Membership and numerous other retail locations.

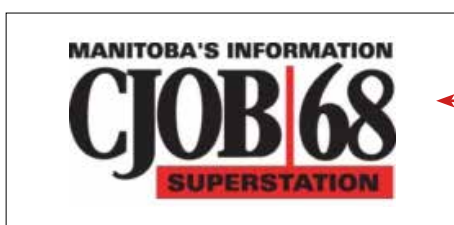


- First Nations Voice is a privately owned newspaper with a distribution of over 100,000 that provides an educational and information-sharing vehicle for both First Nations/Aboriginal communities and non-Aboriginal communities in Manitoba. The purpose is to educate, inspire and inform the general public from a First Nations/Aboriginal perspective.

- The Manitoba Mining Review is distributed to association members, all pertinent government officials and to all companies with an interest in Manitoba mining.

- The Leaf is distributed to 4,100 people in the Wolseley, Armstrong Point & South Broadway areas.

- Herald – Lance – Metro – Times – Sou-Wester – Headliner – have a combined circulation of over 200,000 people in the City of Winnipeg and Headingly. MARRC advertised in the Waste Reduction Week Issue in the springtime as well as the Winnipeg Recycles issue in the fall.



CJOB AM and Power 97 FM, Winnipeg radios stations aired over 700 ads promoting each specific local Ambassador event during the summer



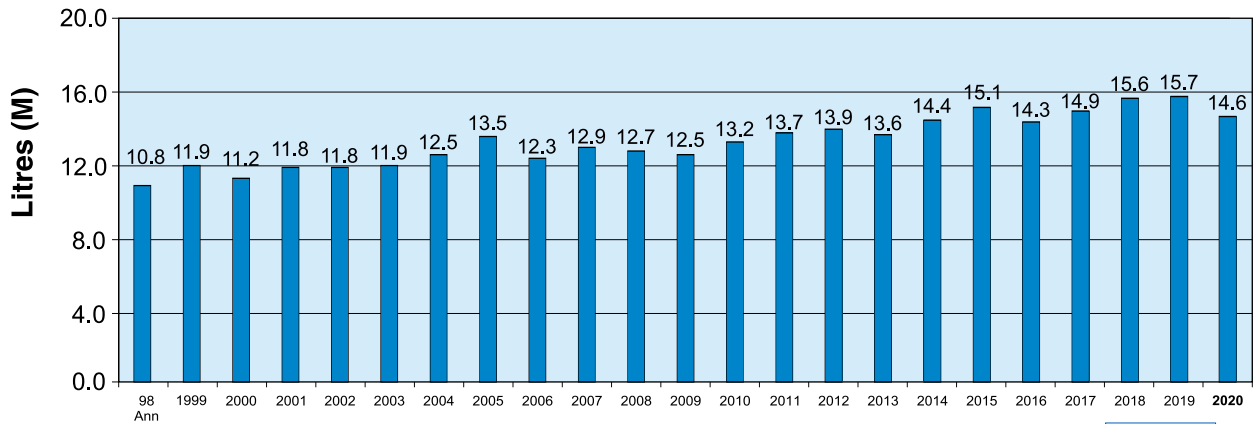
9 Manitoba rural radio stations aired over 600 ads promoting each specific local Ambassador event during the summer as well.



Collection Activity by Product 2020

Oil

Litres Sold 29.7 M Litres
 Less Lost in Service 35% -10.4
 Net Recoverable 19.3 M Litres

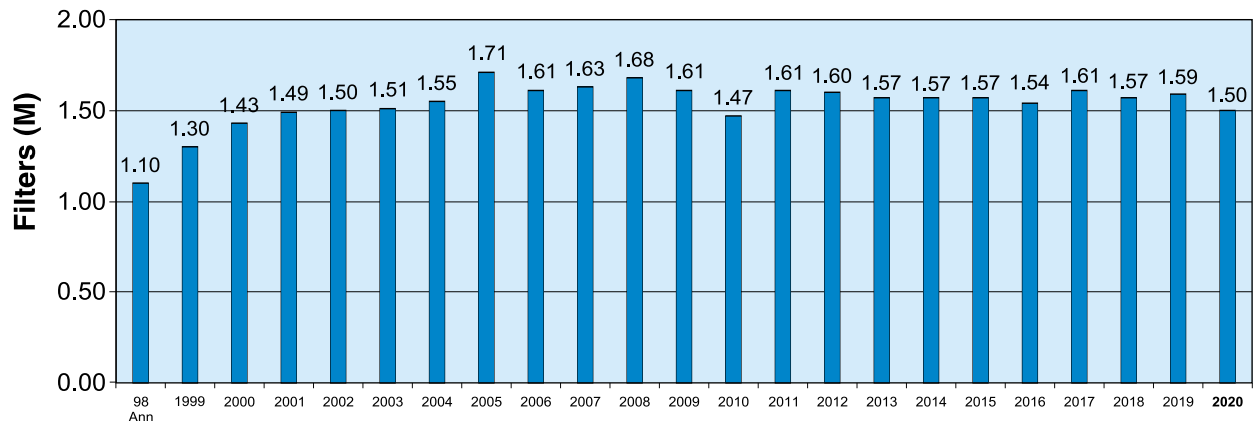


TARGET 75%

76%

Filters

Filters sold 2.01
 Filters recoverable 2.01
 11,100 drums x 135 filters per drum = 1.50 M filters collected

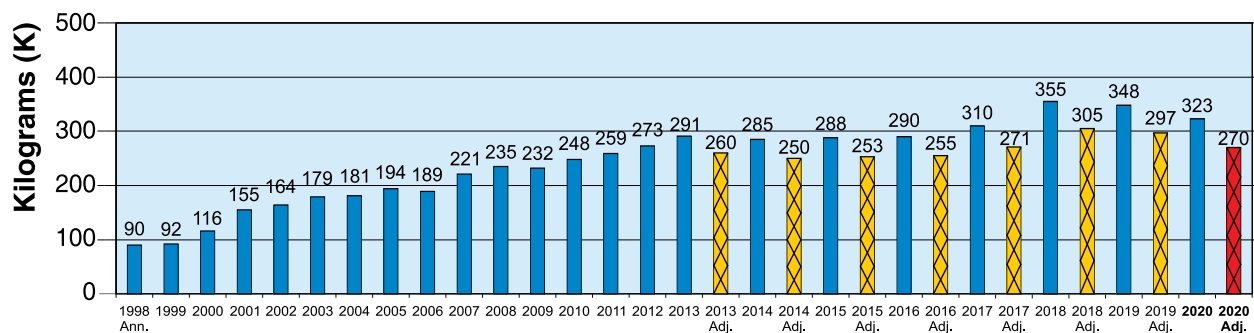


TARGET 75%

75%

Containers under 50 litres capacity

Units Sold in Litres 11,202.00 K Litres
 Converted to Kgs ÷ 16.66
 Net Recoverable 672.40 K Kgs



Total K Kgs excluding Antifreeze

Total K Kgs excluding Antifreeze and DEF Containers

40%

Plus re-use estimate 20%

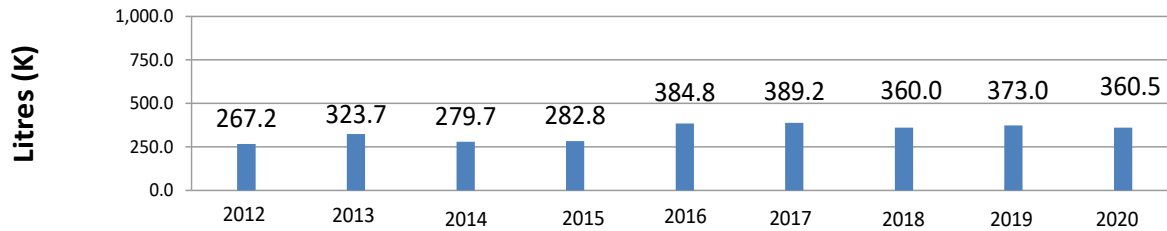
= 60%

Collection Activity by Product 2020

Fluid

Antifreeze

Litres Sold -	Concentrate	$966.7 \times 2 = 1,933.4$
	Pre-Mix	+1,471.0
	TOTAL	3,404.4
Less Lost in Service	57%*	<u>-1,940.5</u>
Net Recoverable		1,463.9 K Litres

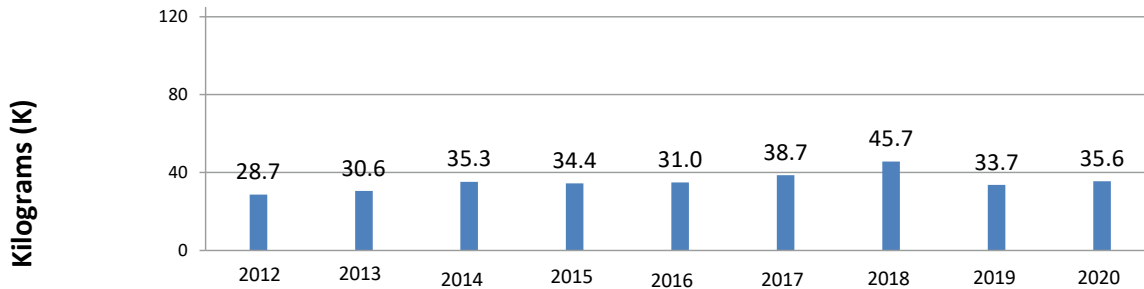


* Result of National Antifreeze Recoverable Rate Study by Chamard Environmental Strategies

25%

Antifreeze Containers

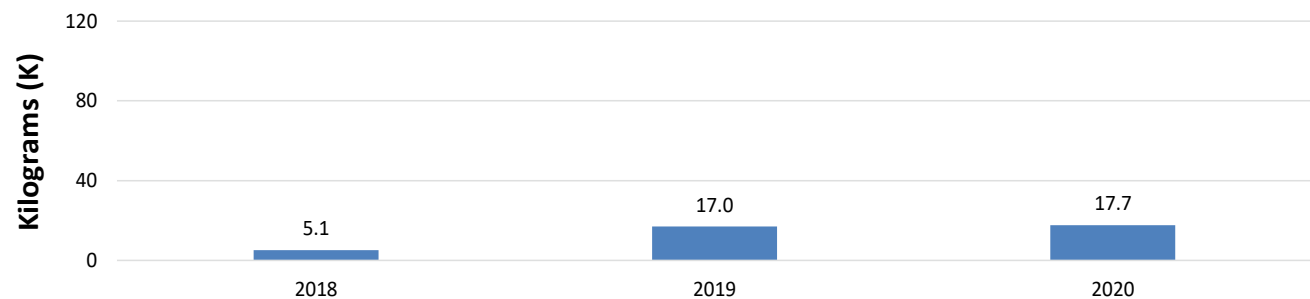
Units Sold in Litres	2,181.50 K Litres
Converted to Kgs	$\div 24.51$
Net Recoverable	89.00 K Kg



40%

DEF Containers

Units Sold in Litres	1,170.00 K Litres
Converted to Kgs	$\div 26.38$
Net Recoverable	44.40 K Kg



40%

Highlights 2020

City of Winnipeg Collection Depot Network Expanding



5 Great Canadian Oil Change locations now accepting used oil and antifreeze products in Winnipeg and 4 more throughout Manitoba!

RECYCLE Your Used Oil & Antifreeze products only here



6 Canadian Tire Locations accepting used oil and antifreeze products in Winnipeg!

City of Winnipeg opens 3 new One-Stop-Shop Collection Centres!



Brady Road Landfill



1120 Pacific Ave.



429 Panet Road

Winnipeg

Winnipeg's 18 Licensed Used Oil Depots

- Unicity - 3615 Portage Avenue
- St. Boniface - Fermor & Beaverhill
- Grant Park - 1080 Grant Avenue
- Transcona - 1519 Regent Avenue
- Fort Garry - McGillivray & Kenaston
- Polo Park - 750 St. James Street
- 2407 Pembina Hwy
- 1109 St. Mary's Road
- 622 Archibald Street
- 3226 Portage Avenue
- 2470 Main Street
- Brady Road Landfill
- 1120 Pacific Avenue
- 429 Panet Road
- Green for Life - 1090 Kenaston Blvd.
- A-1 Environmental - 1447 Dugald Road
- Frank Motors - 575 Notre Dame Ave.
- EK Import Auto Service - 1043 Springfield Rd.

1-888-410-1440 | www.usedoilrecycling.com
Manitoba's Used Oil & Antifreeze Recycling Program



Manitoba's Licensed Used Oil & Antifreeze Depots





EcoCentres - Reflecting Amalgamations

	Location	Owner/Operator
1	Steinbach	City of Steinbach
2	Carman	Town of Carman
3	Melita	S K L Enterprises Ltd.
4	Altona	Town of Altona / Municipality of Rhineland
5	Neepawa	Town of Neepawa
6	Selkirk	City of Selkirk
7	Russell	Municipality of Russell-Binscarth / Riding Mountain West
8	Glenboro	Municipality of Glenboro South Cypress
9	Minto	Municipality of Grassland
10	Pilot Mound	Louise Integrated Waste Managment
11	Baldur	RM of Argyle
12	Swan River	Town of Swan River
13	Hamiota	Hamiota Municipality
14	Inwood	RM of Armstrong
15	Chatfield	RM of Armstrong
16	Meleb	RM of Armstrong
17	Virden	RM of Wallace-Woodworth
18	Arborg	BAR Waste Authority Co-op Inc.
19	Gladstone	Municipality of Westlake-Gladstone
20	Rosburn	Rosburn Municipality
21	Portage la Prairie	Portage & District Recycling Inc.
22	Teulon	Town of Teulon & RM of Rockwood
23	Brandon	City of Brandon
24	Earl Grey	RM of St. Andrews
25	Langruth	Municipality of Westlake-Gladstone
26	Elm Creek	RM of Grey

	Location	Owner/Operator
27	The Pas	Town of The Pas
28	Winkler	City of Winkler
29	Morris	Town of Morris
30	St. Georges	RM of Alexander Town of Powerview-Pinfalls
31	Traverse Bay	RM of Alexander & RM of Victoria Beach
32	Clandeboye	RM of St. Andrews
33	Dauphin	EcoOil Recycling Centre
34	Lac du Bonnet	RM of Lac du Bonnet
35	Waskada	Municipality of Brenda-Waskada
36	Carberry	RM of North Cypress-Langford
37	Thompson	Thompson Recycling Centre
38	St. Laurent	RM of St. Laurent
39	Erickson	Municipality of Clanwilliam-Erickson
40	Eriksdale	C.E.W.D.G. Board
41	Flin Flon	City of Flin Flon
42	Dunrea	RM of Prairie Lakes
43	MacGregor	Municipality of North Norfolk
44	Roblin	Municipality of Hillsburg-Roblin-Shell River
45	Onanole	Municipality of Harrison Park
46	Whitemouth	Whitemouth-Reynolds-North Whiteshell
47	Gimli	RM of Gimli
48	Arnes	RM of Gimli
49	St. Lazare	RM of Ellice-Archie
50	St. Pierre	RM of De Salaberry
51	Lorette	RM of Taché
52	Souris	Municipality of Souris-Glenwood
53	Birtle	Municipality of Prairie View

Other Licensed Collection Facilities

1	Winnipeg	A-1 Environmental Services, 1447 Dugald Rd.
2	Winnipeg	GFL Green For Life 1090 Kenaston Blvd.
3	Winnipeg	Frank Motors 575 Notre Dame Ave.
4	Winnipeg	EK Import Auto Service Ltd., 1043 Springfield Rd.
5	Winnipeg	Canadian Tire Grant Park 1080 Grant Ave.
6	Winnipeg	Canadian Tire East Kildonan 1519 Regent Ave.
7	Winnipeg	Canadian Tire Polo Park 750 St. James St.
8	Winnipeg	Canadian Tire Fort Garry McGillivray & Kenaston
9	Winnipeg	Canadian Tire St. Boniface Fermor & Beaverhill
10	Winnipeg	Canadian Tire Unicity 3615 Portage Ave.
11	Winnipeg	Great Canadian Oil Change, 1109 St. Mary's Road
12	Winnipeg	Great Canadian Oil Change, 2407 Pembina Hwy.
13	Winnipeg	Great Canadian Oil Change, 3226 Portage Ave.
14	Winnipeg	Great Canadian Oil Change, 622 Archibald St.
15	Winnipeg	Great Canadian Oil Change, 2470 Main Street
16	Winnipeg	4R, Brady Road Landfill
17	Winnipeg	4R, 1120 Pacific Avenue
18	Winnipeg	4R, 429 Panet Road
19	Headingley	Recycle West 6 Sabrina Way
20	Stonewall	RM of Rockwood
21	Notre Dame	Jean Farms Ltd.
22	Hartney	Southwest Recycling
23	Grand Rapids	ET Development Ltd.
24	Killarney	Town of Killarney

25	Dunnottar	Village of Dunnottar
26	Cranberry Portage	UD of Cranberry Portage
27	Rorketon	RM of Lakeshore
28	Vita	RM of Stuartburn
29	Deloraine	Municipality of Deloraine-Winchester
30	Fisher Branch	RM of Fisher
31	Moosehorn	RM of Grahamdale
32	Ashern	Municipality of West Interlake
33	Beausejour	Beausejour Tire
34	Hillside	RM of Springfield
35	Oakwood	RM of Springfield
36	Steinbach	Great Canadian Oil Change, 41 Hwy 12 North
37	Winkler	Great Canadian Oil Change, 611 Main Street
38	Portage la Prairie	Great Canadian Oil Change, 1040 Saskatchewan Ave W
39	Brandon	Great Canadian Oil Change, 827 18th St
40	Monominto	RM of Taché
41	Shoal Lake	RM of Yellowhead
42	Minnedosa	Evergreen Environmental Technologies
43	Plumas	Municipality of Westlake-Gladstone
44	Westbourne	Municipality of Westlake-Gladstone
45	Eden	Municipality of Rosedale
46	Kelwood	Municipality of Rosedale
47	Dunning	RM of St. Clements
48	Clarke	RM of St. Clements
49	Libau	RM of St. Clements

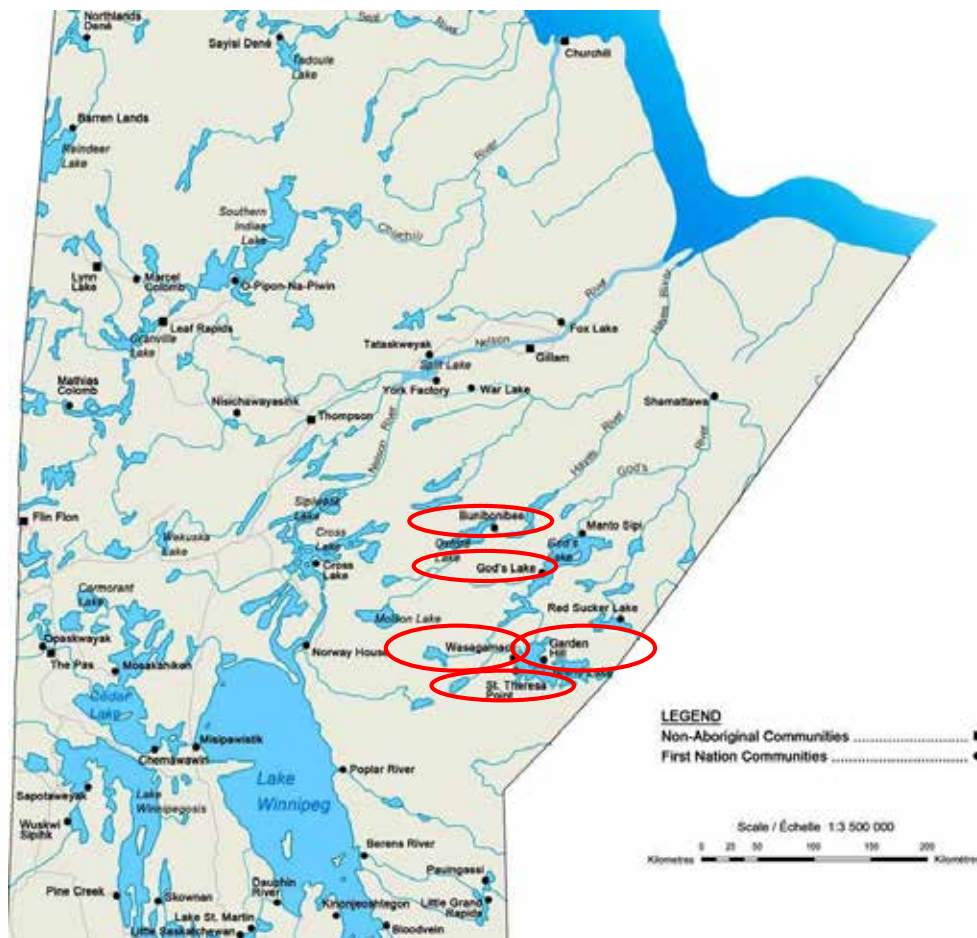
Northern Remote Communities

1	St. Theresa Point	St. Theresa Point First Nation - Fire Station
2	St. Theresa Point	St. Theresa Point First Nation - End of Life Vehicle Garage

3	Churchill	The Town of Churchill
4	Hollow Water	Manitoba Aboriginal and Northern Affairs
5	Bloodvein	Bloodvein First Nation

Northern Manitoba Update

1. Winter Road Access – 4 to 6 weeks – 5 Initial Locations



Shipments to Winnipeg

	Oil (Drums)	Oil Filters (Drums)	Oil Containers Bags	Pails	Electronics (Pallets)	Batteries (Pallets)	Tires
St. Theresa #1							1298
St. Theresa #2							1230
St. Theresa #3	79	2		160			
St. Theresa #4			4		6	6	320
Garden Hill	4					1	100
Wasagamack	10	1	4	160	1	1	568
God's Lake	13		2			2	114
Bunibonabee					1		285
TOTALS	106	3	10	320	8	10	3915

Members of MARRC

49 North Lubricants Ltd.
 10046880 Manitoba Ltd. (Oil Source)
 A & I Products Canada Inc.
 ABB Inc. Power Grids (Binome-Quebec)
 ADP Distributors Inc.
 AGCO Corporation
 AGS Company Automotive Solutions
 AMSOIL Inc.
 Acklands-Grainger Inc.
 Agricity Crop & Nutrition Ltd.
 Airparts Network Ltd.
 Altrom Auto Group Ltd.
 Applied Industrial Technologies Lp
 Atlas Copco Compressors Canada
 Aviall Canada Ltd.
 BASF Canada Inc.
 BMW Canada Inc.
 BOSS Lubricants
 BP Lubricants USA Inc.
 Baldwin Filters, Inc.
 Beck/Arnley Worldparts, Inc.
 BestBuy Distributors Limited
 Blue Streak - Hygrade Motor Products
 Blue Water West Limited
 Bombardier Recreational Products Inc.
 Bosch Rexroth Canada Corp.
 Brandt Tractor Ltd.
 Buhler Versatile Inc.
 CG Power Systems Canada Inc.
 CLAAS of America Inc.
 CNH Industrial Canada Ltd.
 CORE-MARK International Inc.
 CPT Canada Power Technology Limited
 Cabela's Retail Canada Inc.
 Carberry Oil & Parts Inc.
 CanAgro Exports Inc.
 Canadian Kawasaki Motors Inc.
 Canadian Pacific Railway
 Canadian Tire Corporation, Limited
 Canadian Tire Petroleum
 Castrol Industrial North America Inc.
 Cervus Equipment Corporation
 Champion Laboratories, Inc.
 Chevron Canada Limited
 Churchill Marine Tank Farm Co.
 Cleanair Filter Service
 Club Car LLC - Ingersoll Rand
 Comairco Ltd.
 Costco Wholesale Canada Ltd.
 Cummins Western Canada
 D.A.S. Distributors Inc.
 Daimler Trucks Canada Ltd.
 Daleco Systems Inc.
 Davanac Inc.
 Echo Power Equipment (Canada)
 Eskimo Point Lumber
 FCA Canada Inc.
 FRAM Group Canada Inc.
 Fastenal Canada Ltd.
 Federated Co-operatives Limited
 Ford Motor Company of Canada Ltd.
 Fort Garry Industries Ltd.
 Fuchs Lubricants Canada Ltd.
 Fuelex Energy Ltd.
 Full-Bore Marketing Ltd.
 G.F. Thompson Company Limited
 G.K. Industries Ltd.
 GEA Farm Technologies Canada Inc.
 GFL Environmental Corp.

Gamma Sales Inc.
 Gates Canada Inc.
 General Motors of Canada Limited
 Greenland Corporation
 Harley-Davidson Canada L.P.
 Hastings Filters
 Henkel Canada Corporation
 Hino Motors Canada Ltd.
 Home Depot of Canada Inc.
 Home Hardware Stores Limited
 Honda Canada Inc.
 Husky Energy Inc.
 Husqvarna Canada Corp.
 Hyundai Auto Canada Corp.
 ITW Permatex Canada
 Imperial Oil Ltd.
 Importations Thibault Ltée
 Industrial Truck Service Ltd.
 Irving Blending & Packaging
 Isuzu Commercial Truck of Canada Inc.
 Jaguar Land Rover Group Canada Inc.
 John Deere Canada ULC
 KLONDIKE Lubricants Corporation
 KTM Canada Inc.
 Kadex Aero Supply Ltd.
 Kaeser Compressors Canada Inc.
 Kia Canada Inc.
 Kimpex Inc.
 King-O-Matic Industries Limited
 Kleen-Flo Tumbler Industries Limited
 Kubota Canada Ltd.
 LCT Lubricants Inc.
 Larry Penner Enterprises Inc.
 Loblaw Inc.
 Lubricon Industries Canada Limited
 Lucas Oil Products (Canada) Company
 MANN & HUMMEL Filtration Technology Canada ULC
 MANN & HUMMEL Filtration Technology US ULC
 MANN & HUMMEL Purolator Filters LLC
 MFTA Canada Inc.
 Macdon Industries Ltd.
 Machinerie R. Gagnon Inc.
 Mahle Aftermarket Inc.
 Manitoba Hydro
 Maryn international Ltd.
 Maxim Transportation Services Inc.
 Mazda Canada Inc.
 Mercedes-Benz Canada Inc.
 Mid-Canada Filtration Solutions
 Midwest Sales
 Miller Supply Ltd.
 Mitsubishi Motor Sales of Canada, Inc.
 Modern Sales Co-op
 Mopac Auto Supply (Alberta) Ltd.
 Mopac Auto Supply Ltd.
 Motion Industries (Canada) Inc.
 Motor Coach Industries Limited
 Motosel Industrial Group Inc.
 Motovan Corporation
 NCH Canada Inc.
 National Energy Equipment Inc.
 Navistar Canada Inc.
 NemCo Resources Ltd.
 New Flyer Industries Ltd.
 Nissan Canada Inc.
 Noco Lubricants LP
 Norcan Fluid Power Ltd.
 Nynas Inc.

Oil Depot Limited
 Oil Mart Limited
 Orgill Canada Hardlines ULC
 OBR Oil and Marine Inc.
 PACCAR of Canada, Ltd. Parts Division
 PSC-Power Source Canada Ltd.
 Parker Hannifin Canada
 Parkland Industries Ltd. (Bluewave Energy)
 Partner Technologies Inc.
 Parts Canada
 PartsSource Inc.
 Peavey Industries Limited
 Petro-Canada Lubricants Inc.
 Phillips 66 Canada Ltd.
 Polaris Industries Inc.
 Porsche Cars Canada Inc.
 Prestone Canada
 Prévost, a Division of Volvo Group Canada Inc.
 Princess Auto Ltd.
 RONA Inc.
 Radiator Specialty Company of Canada Ltd.
 Recochem Inc.
 Revolution ORS LP (DBA Terrapure)
 Robco Inc.
 Robert Bosch Inc.
 SC CLS Holding ULC
 SMS Equipment Inc.
 Safety-Kleen Canada Inc.
 7-11 Canada
 Shell Canada Products Ltd.
 Sherwin Williams Canada Inc.
 Southwestern Petroleum Canada Ltd.
 Spectrum Brands Canada Inc.
 Stihl Limited
 Subaru Canada Inc.
 Suzuki Canada Inc.
 TVH Canada Ltd.
 Texas Refinery Corp. of Canada Limited
 Textron
 The North West Company Inc.
 Toromont Industries Ltd.
 Total Canada Inc.
 Toyota Canada Inc.
 Tranist Warehouse Distribution
 UAP Inc.
 United Chemical Services
 United Farmers of Alberta Co-op Ltd.
 Univar Canada Ltd.
 Vallen Canada Inc.
 Valvoline Canada Ltd.
 Vermeer Canada Inc.
 Viscosity Oil Company
 Volkswagen Canada Inc.
 Volvo Cars of Canada Corp.
 Volvo Group Canada Inc.
 Wainbee
 Wajax Equipment
 Wajax Industrial Components
 Wakefield Canada Inc.
 Wal-Mart Canada Corp.
 Wallace & Carey Ltd.
 Westcon Equipment & Rentals Ltd.
 Western Turbo & Fuel Injection Ltd.
 Westpower Equipment Ltd.
 Worldpac Canada Inc.
 Wurth Canada Limited
 Yamaha Motor Canada Ltd.
 Yetman's Ltd.

Manitoba Association for Resource Recovery Corp.

Financial Statements
December 31, 2020



Independent auditor's report

To the Members of Manitoba Association for Resource Recovery Corp.

Our opinion

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Manitoba Association for Resource Recovery Corp. (the Corporation) as at December 31, 2020 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

What we have audited

The Corporation's financial statements comprise:

- the balance sheet as at December 31, 2020;
- the statement of operations for the year then ended;
- the statement of changes in net assets for the year then ended;
- the statement of cash flows for the year then ended; and
- the notes to the financial statements, which include significant accounting policies and other explanatory information.

Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Corporation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada. We have fulfilled our other ethical responsibilities in accordance with these requirements.

PricewaterhouseCoopers LLP
One Lombard Place, Suite 2300, Winnipeg, Manitoba, Canada R3B 0X6
T: +1 204 926 2400, F: +1 204 944 1020

"PwC" refers to PricewaterhouseCoopers LLP, an Ontario limited liability partnership.



Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Corporation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Corporation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Corporation's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Corporation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Corporation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

PricewaterhouseCoopers LLP

Chartered Professional Accountants

Winnipeg, Manitoba
March 22, 2021

Manitoba Association for Resource Recovery Corp.

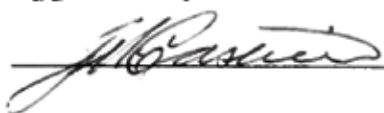
Balance Sheet

As at December 31, 2020

	2020				2019
	Used Lubricating Products Stewardship Program \$	Antifreeze Stewardship Program \$	Diesel Exhaust Fluid Containers Program \$	Invested in Capital Assets \$	Total \$
Assets					
Current assets					
Cash and cash equivalents	335,778	143,207	61,078	-	540,063
Short-term investments (note 4)	1,073,811	-	-	-	1,073,811
Environmental handling charges receivable	967,963	129,226	30,360	-	1,127,549
Accrued interest receivable	15,214	-	-	-	15,214
Prepaid expenses and deposits	905	-	-	-	905
Inventory	55,000	-	-	-	55,000
Due from Diesel Exhaust Fluid Containers Program	2,402	40	-	-	2,442
Due from Used Lubricating Products Stewardship Program	-	79,905	-	-	79,905
Due from Antifreeze Stewardship Program	-	-	-	-	-
					169,665
	2,451,073	352,378	91,438	-	2,894,889
					2,664,156
Long-term investments (note 4)	730,065	-	-	-	730,065
					1,490,917
Capital assets					
Office furnishings, equipment and leasehold improvements	-	-	-	155,183	155,183
Less: Accumulated amortization	-	-	-	47,807	47,807
	-	-	-	107,376	107,376
					85,753
	3,181,138	352,378	91,438	107,376	3,732,330
					4,240,826
Liabilities and Net Assets					
Current liabilities					
Return and processing incentives payable	471,321	17,177	-	-	488,498
Accounts payable and accrued liabilities (note 5)	257,778	8,865	3,088	-	269,731
Current portion of amount due to member (note 6)	137,763	-	-	-	137,763
Due to Antifreeze Stewardship Program	79,905	-	40	-	79,945
Due to Used Lubricating Products Stewardship Program	-	-	2,402	-	2,402
	946,767	26,042	5,530	-	978,339
					1,247,221
Long-term liabilities					
Amount due to member (note 6)	413,290	-	-	-	413,290
					-
Net Assets					
Invested in capital assets	-	-	-	107,376	107,376
Unrestricted	1,821,081	326,336	85,908	-	2,233,325
	1,821,081	326,336	85,908	107,376	2,340,701
	3,181,138	352,378	91,438	107,376	3,732,330
					4,240,826

Commitments (note 7)

Approved by the Board of Directors



Director



Director

Manitoba Association for Resource Recovery Corp.

Statement of Operations

For the year ended December 31, 2020

	2020				2019
	Used Lubricating Products Stewardship Program \$	Antifreeze Stewardship Program \$	Diesel Exhaust Fluid Containers Program \$	Invested in Capital Assets \$	Total \$
Revenue					
Environmental handling charges	3,718,225	434,837	107,855	-	4,260,917
Membership fees	892	-	-	-	892
	3,719,117	434,837	107,855	-	4,261,809
Expenses					
Return and processing incentives	3,032,600	199,328	18,230	-	3,250,158
EcoCentre support costs (note 8)	224,819	86,469	34,588	-	345,876
Wages, contract and benefits	128,558	49,445	19,778	-	197,781
Container freight and plastic processing costs	74,855	28,790	11,516	-	115,161
Professional fees	83,830	9,804	2,432	-	96,066
Computer software support	40,588	4,747	1,177	-	46,512
Rent	40,190	4,700	1,166	-	46,056
Public relations and promotion (note 10)	20,982	16,785	4,196	-	41,963
Compliance reviews	21,402	6,115	3,058	-	30,575
Office and administration	24,739	2,893	718	-	28,350
Antifreeze study	-	15,292	-	-	15,292
Used oil lost in service study	11,202	-	-	-	11,202
Director fees and expenses	9,307	1,088	270	-	10,665
Telephone and fax	8,336	975	242	-	9,553
Travel and automobile	5,921	692	172	-	6,785
Insurance	5,596	654	162	-	6,412
OEM project	4,327	506	125	-	4,958
Amortization	-	-	-	3,454	3,454
Bursaries	2,618	306	76	-	3,000
Ambassador program (note 9)	1,188	950	237	-	2,375
Bank charges and interest	1,349	518	409	-	2,276
Meetings	741	87	22	-	850
	3,743,148	430,144	98,574	3,454	4,275,320
Excess (deficiency) of revenue over expenses from operations	(24,031)	4,693	9,281	(3,454)	(13,511)
Environmental handling charge overpayment (note 6)	(688,816)	-	-	-	(688,816)
Investment income	49,423	-	-	-	49,423
Excess (deficiency) of revenue over expenses	(663,424)	4,693	9,281	(3,454)	(652,904)

The accompanying notes are an integral part of these financial statements.

Manitoba Association for Resource Recovery Corp.

Statement of Changes in Net Assets

For the year ended December 31, 2020

	2020				2019
	Used Lubricating Products Stewardship Program \$	Antifreeze Stewardship Program \$	Diesel Exhaust Fluid Containers Program \$	Invested in Capital Assets \$	Total \$
Balance – Beginning of year	2,509,582	321,643	76,627	85,753	2,993,605
Excess (deficiency) of revenue over expenses	(663,424)	4,693	9,281	(3,454)	(652,904)
Purchases of capital assets	(25,077)	-	-	25,077	-
Balance – End of year	1,821,081	326,336	85,908	107,376	2,340,701

The accompanying notes are an integral part of these financial statements.

Manitoba Association for Resource Recovery Corp.

Statement of Cash Flows

For the year ended December 31, 2020

	2020				2019
	Used Lubricating Products Stewardship Program \$	Antifreeze Stewardship Program \$	Diesel Exhaust Fluid Containers Program \$	Invested in Capital Assets \$	Total \$
Cash and cash equivalents provided by (used in)					
Operating activities					
Excess (deficiency) of revenue over expenses	(663,424)	4,693	9,281	(3,454)	(652,904)
Item not affecting cash					
Amortization	-	-	-	3,454	3,454
	(663,424)	4,693	9,281	-	(649,450)
Changes in non-cash working capital items	284,134	5,132	24,057	-	313,323
Due to (from) programs	339,776	(249,570)	(90,206)	-	-
Interfund transfers	(25,077)	-	-	25,077	-
	(64,591)	(239,745)	(56,868)	25,077	(336,127)
Investing activities					
Purchase of capital assets	-	-	-	(25,077)	(25,077)
Purchase of investments	(335,904)	-	-	-	(335,904)
Proceeds on redemption and sale of investments	595,664	-	-	-	595,664
	259,760	-	-	(25,077)	234,683
Increase (decrease) in cash and cash equivalents during the year	195,169	(239,745)	(56,868)	-	(101,444)
Cash and cash equivalents – Beginning of year	140,609	382,952	117,946	-	641,507
Cash and cash equivalents – End of year	335,778	143,207	61,078	-	540,063

The accompanying notes are an integral part of these financial statements.

Manitoba Association for Resource Recovery Corp.

Notes to Financial Statements

December 31, 2020

1 Nature of operations

Manitoba Association for Resource Recovery Corp. (the Corporation) was formed by oil and oil filter first sellers in Manitoba to develop, implement and administer a used lubricating products stewardship program in the province and began operation on January 1, 1997. The Corporation was incorporated as a not-for-profit corporation without share capital under The Corporations Act of Manitoba on April 1, 1997. On February 26, 1998, the Corporation received approval to operate its Used Lubricating Products Stewardship Program from the Minister of Environment, Province of Manitoba. On May 1, 2011, the Corporation was also approved to operate its Antifreeze Stewardship Program by the Minister of Conservation, Province of Manitoba. The Antifreeze Stewardship Program began active operations on August 1, 2011. On April 25, 2018, the Corporation was also approved to operate its Other MARRC Designated Materials Program by the Minister of Sustainable Development, Province of Manitoba. The Other MARRC Designated Materials Program began active operations November 5, 2018 with the collection of an environmental handling charge on diesel exhaust fluid containers.

On July 26, 2018, the Corporation received approval to continue to operate the Used Lubricating Products Stewardship Program and the Antifreeze Stewardship Program from the Minister of Sustainable Development, Province of Manitoba until June 30, 2023.

As a not-for-profit corporation, no provision for corporate income taxes has been made in these financial statements pursuant to paragraph 149(1)(l) of the Income Tax Act.

During the year, the outbreak of the novel strain of coronavirus, specifically identified as COVID-19, has resulted in governments worldwide enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and social distancing, have caused material disruption of businesses globally resulting in an economic slowdown. Governments and central banks have reacted with significant monetary and fiscal interventions designed to stabilize economic conditions. These circumstances have not resulted in any significant business disruption or significant financial impact to the Corporation to date.

2 Basis of presentation

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

3 Summary of significant accounting policies

Fund accounting

The accounts of the Corporation are maintained in accordance with the principles of fund accounting. Fund accounting is a procedure whereby a self-balancing group of accounts is provided for each accounting fund established by the Corporation.

Manitoba Association for Resource Recovery Corp.

Notes to Financial Statements

December 31, 2020

For financial reporting purposes, the accounts have been classified into several funds. The activities carried out by each fund are as follows:

- Used Lubricating Products Stewardship Program – reports funds for the operations of the Used Lubricating Products Stewardship program.
- Antifreeze Stewardship Program – reports funds for the operations of the Antifreeze Stewardship Program.
- Diesel Exhaust Fluid Containers Program – reports funds for the operations of the Diesel Exhaust Fluid Stewardship Program.
- Invested in Capital Assets – reports the funds for the purchase and amortization of capital assets used in the operations of the Corporation.

Significant accounting policies are as follows:

Cash and cash equivalents

Cash and cash equivalents consist of cash on hand and cash and cash equivalents held at banking institutions.

Inventory

Inventory is valued at the lower of cost and net realizable value. Inventory consists of promotional items on hand for the ambassador program.

Investments

Investments consist of guaranteed investment certificates (GICs). Investments that are intended to be held or that have maturity dates under a year are deemed to be short-term investments, with all others classified as long-term investments. Realized and unrealized gains and losses are included as investment income in the statement of operations. Purchases and sales are recognized using trade date accounting.

Capital assets

Capital assets are carried at acquisition cost less accumulated amortization. Amortization of office furnishings, equipment, leasehold improvements and computer software is calculated on a straight-line basis at an annual rate of 20% based on the estimated useful lives of these assets. One-half of the annual rates are charged in the year of acquisition.

Manitoba Association for Resource Recovery Corp.

Notes to Financial Statements

December 31, 2020

Revenue recognition

The Corporation follows the deferral method of accounting for revenues. Revenue from environmental handling charges is recognized in the year for which suppliers and end-users assess it, as regulated by the Used Oil, Oil Filters and Containers Stewardship Regulation, and by the Household Hazardous Material and Prescribed Material Stewardship Regulation and by the Packaging and Printed Paper Stewardship Regulation all under The Waste Reduction and Prevention Act. The one-time membership fees are recorded as revenue when the participating companies join the Corporation.

Dividend and interest income from investments and cash equivalents is recognized when earned and is recorded as investment income in the statement of operations. Other income is recognized when earned.

Return and processing incentives

The return and processing incentives are recognized as an expense in the year to which the claim relates.

Use of estimates

The preparation of financial statements in conformity with ASNPO requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual amounts could differ from those estimates.

Financial instruments

Financial assets and financial liabilities are initially recognized at fair value and subsequently measured at amortized cost.

Financial assets measured at amortized cost include cash and cash equivalents, investments, environmental handling charges receivable and accrued interest receivable.

Financial liabilities measured at amortized cost include return and processing incentives payable and accounts payable and accrued liabilities.

Financial assets are tested for impairment at the end of each reporting period when there are indications that the assets may be impaired.

Manitoba Association for Resource Recovery Corp.

Notes to Financial Statements

December 31, 2020

4 Investments

	Maturity date	Interest rate %	2020 \$	2019 \$
Short-term investments				
Crosstown Credit Union GIC	August 22, 2021	2.40%	1,073,811	-
Crosstown Credit Union GIC	July 8, 2020	2.65%	-	572,719
			<u>1,073,811</u>	<u>572,719</u>
Long-term investments				
Crosstown Credit Union GIC	August 22, 2024	2.75%	237,019	230,659
Crosstown Credit Union GIC	November 20, 2025	1.80%	275,526	-
Crosstown Credit Union GIC	July 4, 2022	2.75%	104,145	101,350
Crosstown Credit Union GIC	July 4, 2022	2.75%	113,375	110,332
Crosstown Credit Union GIC	August 22, 2021	2.40%	-	1,048,576
			<u>730,065</u>	<u>1,490,917</u>
			<u>1,803,876</u>	<u>2,063,636</u>

5 Government remittances

Government remittances consist of amounts required to be paid to government authorities and are recognized when the amounts become due. In respect of government remittances, \$37,726 (2019 – \$35,093) is included within accounts payable and accrued liabilities.

6 Payable to member

	2020 \$	2019 \$
Environmental handling charge overpayment, repayable over five years, non-interest bearing	551,053	-
Less: Current portion	<u>(137,763)</u>	<u>-</u>
	<u>413,290</u>	<u>-</u>

Repayments for next four years are as follows:

	\$
Year ending December 31, 2021	137,763
2022	137,763
2023	137,763
2024	137,764

Manitoba Association for Resource Recovery Corp.

Notes to Financial Statements

December 31, 2020

As a result of the annual compliance review of the members of MARRC, it came to the attention of the consultants that an EHC registrant was remitting EHC's on products sold to another EHC registrant who was remitting EHC's on the same products. A full review determined that the amount of EHC overpaid to MARRC was \$688,816 during the past seven years. As a result of negotiations, MARRC and EHC registrant agreed to a settlement in which the overpayment would be repaid in equal instalments over five years commencing December 31, 2020 bearing no interest.

7 Commitments

Operating lease

The annual minimum rental for leased premises under a lease to February 28, 2023 is as follows:

	\$
Fiscal year ending December 31, 2021	45,315
2022	45,315
2023	7,553

EcoCentres

The Corporation has entered into automatic two-year renewal agreements with 81 EcoCentres and licensed collection facilities that were established to provide no-cost drop-off centres for used oil and antifreeze materials.

As part of its contractual agreement with each EcoCentre owner-operator, the Corporation is committed to provide annual operating support until July 31, 2021. The operating support payments for the EcoCentres currently in operation are estimated to be as follows:

	\$
Fiscal year ending December 31, 2021	205,460

8 EcoCentre support costs

	2020 \$	2019 \$
Operating and capital support	304,814	293,957
Remote Centres support	6,400	11,357
Operational audits, training and supplies	14,270	15,603
Winter road project	20,392	-
	<u>345,876</u>	<u>320,917</u>

Manitoba Association for Resource Recovery Corp.

Notes to Financial Statements

December 31, 2020

9 Ambassador program

	2020 \$	2019 \$
Wages	2,294	57,910
Handouts, bookmarks, ball caps and draw prizes	143	43,824
Transportation, meals and accommodation	277	25,288
Trade show fees, uniforms, supplies and insurance	(339)	14,704
	<u>2,375</u>	<u>141,726</u>

Due to the impact of COVID-19, the activities of the Ambassador program could not be carried out during the fiscal year.

10 Public relations and promotion

	2020 \$	2019 \$
Radio	17,657	17,884
Website	3,028	2,179
Marketing, advertising and promotional material	6,555	5,159
Northern region advertising	2,723	5,785
Collection Facility advertising	12,000	12,000
Mascots	-	4,053
	<u>41,963</u>	<u>47,060</u>

11 Financial instruments

The Corporation manages risk and risk exposures by applying policies approved by the Board of Directors.

Credit risk

Credit risk arises from the potential that a counterparty will fail to perform its obligations. The Corporation is exposed to credit risk through its environmental handling charges receivable. The risk is minimized due to the large registrant base.

Interest rate risk

Interest rate risk refers to the risk that a financial instrument or cash flows associated with the instrument will fluctuate due to the changes in interest rates. The Corporation's exposure to interest rate risk pertains to interest-bearing, short-term and long-term investments, which are subject to future changes in interest rates.

Liquidity risk

Liquidity risk is the risk that the Corporation will encounter difficulty in meeting its financial obligations associated with financial liabilities in full. A range of alternatives is available to the Corporation including cash flow provided by operations, debt or a combination thereof.



*Manitoba Association
for Resource Recovery Corp.
(MARRC)*

Board of Directors and Staff



Back Row:

Lutz Ehrentraut (Secretary-Treasurer), Keith Penner (Retired June 2020),
Paul Linchuang, Ron Benson (Executive Director).

Front Row:

Aaron Strub (Administrative Services Manager), Richard Waller,
Manny Micklash, Joe Casciano (Chairman).

Board of Directors

Joe Casciano, Midwest Sales
Chairman

Lutz Ehrentraut, Representing the Public
Secretary-Treasurer

Richard Waller, Imperial Oil
Director

Paul Linchuang, Fram Group Canada Inc.
Director

Manny Micklash, Valvoline Canada Corp.
Director

Keith Penner, Representing the Public
Director (Retired June 2020)

Legal Counsel

Fillmore Riley, Barristers & Solicitors

Auditors

PricewaterhouseCoopers LLP, Chartered Professional Accountants

Staff

Ron Benson – Executive Director
Aaron Strub – Administrative Services Manager

MARRC Office

35-1313 Border Street
Winnipeg, Manitoba
R3H 0X4

204-632-5255 phone
204-633-9380 fax
1-888-410-1440 info number
www.usedoilrecycling.com website
marrc@mts.net e-mail



Mr. Oil Drop



Manitoba Association for Resource Recovery Corp.

35-1313 Border Street, Winnipeg, Manitoba R3H 0X4

Phone: (204) 632-5255 Fax: (204) 633-9380

Info Number: 1-888-410-1440

E-mail: marrc@mts.net

Web Site: www.usedoilrecycling.com



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